ECONOMIC DEVELOPMENT SUBSIDY REPORT PURSUANT TO GOVERNMENT CODE SECTION 53083

FOR AN OPERATING COVENANT AGREEMENT BY AND BETWEEN CITY OF ONTARIO AND SIGMAnet INTERNET, INC.

Pursuant to Government Code Section 53083, the City Council of the City of Ontario must hold a noticed public hearing and, prior to the public hearing, provide all of the following information in written form and available to the public and through the City's website, regarding a proposed economic development subsidy to be provided by the City pursuant to an Operating Covenant Agreement by and between the City of Ontario and SIGMAnet Internet, Inc. ("Agreement"). Notice was published in the local newspaper for a public hearing to be held on December 15, 2015.

The purpose of this report is to provide the information required pursuant to Government Code Section 53083 in regards to the Agreement. This report shall remain available to the public and posted on the City's website until the end date of the economic development subsidy, as further described in number 2 below.

1. The name and address of all corporations or any other business entities, except for sole proprietorships, that are the beneficiary of the economic development subsidy.

The Agreement is with SIGMAnet Internet, Inc., a California corporation. SIGMAnet Internet, Inc. is the sole beneficiary of the economic development subsidy.

SIGMAnet Internet, Inc. 4290 E. Brickell Street Ontario, CA 91761

2. The start and end dates and schedule, if applicable, for the economic development subsidy.

If the Agreement is approved by the City Council, the economic development subsidy shall start on January 1, 2016 and continue until terminated by either party pursuant to the terms of the Agreement.

The economic development subsidy will be paid quarterly (every 3 months), within 120 days of the end of each Computation Quarter. Computation Quarters run from January 1 to March 31, April 1 to June 30, July 1 to September 30, and October 1 to December 31.

3. A description of the economic development subsidy, including the estimated total amount of the expenditure of public funds by, or of revenue lost to, the local agency as a result of the economic development subsidy.

The economic development subsidy shall commence on January 1, 2016 and continue until the Covenant Agreement is terminated. Provided all conditions precedent to payment have occurred, including City receives not less than the Base Sales Tax Amount from Owner's sales attributable to the Property, City shall pay to Owner an amount equal to Fifty percent (50%) of the Sales Tax Revenues in excess of the Base Sales Tax Amount

The City estimates that the total amount of the expenditure of public funds as a result of the Subsidy will be approximately \$200,000 annually until the Agreement is terminated by either party.

4. A statement of the public purposes for the economic development subsidy.

SIGMAnet Internet, Inc. a California corporation has an existing distribution center and warehouse located in the City of Ontario. Because of changing market trends and business development issues, SIGMAnet is considering relocating the existing distribution center and warehouse out of the City of Ontario. The loss of this business would mean the loss of approximately 250 jobs in the City and the loss of substantial tax revenue to the City.

Entering into this Agreement will result in SIGMAnet maintaining the existing headquarters and sales office within the City and expands its operations within the City as appropriate. By entering into this Agreement, the City will be maintaining 250 jobs, and creating approximately 100-150 jobs, including 20 temporary and 80 permanent jobs, continuing to stimulate the economy in an area of the City which has suffered a loss of jobs and businesses during the economic downturn of the mid-2000's, and result in community and public improvements that might not otherwise be available to the community for many years.

The public purpose of the economic development subsidy includes, but is not limited to, maintaining and creating jobs and stimulating the economic recovery of the Inland Empire. Additionally, by having a company like SIGMAnet Internet, Inc. remain in the City, we will be adding diversity to and generating new opportunities for economic growth.

Further, the commitment to stay in Ontario and expand operations serves the additional public purpose of fostering a business and civic environment that may attract additional businesses and investment in the community due to the availability of the increased public and private services and economic activity resulting therefrom, thereby assisting the City in its goal of furthering the development of the community.

5. The projected tax revenue to the local agency as a result of the economic development subsidy.

The City anticipates that the retention and potential expansion of the headquarters and sales office within the City will result in an approximate increase of sales tax revenue by \$250,000 per year, minus the covenant payments to be paid to SIGMAnet Internet, Inc., as set forth in number 2 above.

There will also be an increase in other taxes including business license tax, and real property taxes, and in an approximate amount of \$20,000.

6. The estimated number of jobs created by the economic development subsidy, broken down by full-time, part-time, and temporary positions.

The retention of the distribution and warehouse center within the City is anticipated to result in the retention of approximately 250 jobs and the potential creation of 100-150 new jobs over the term of the Agreement, as follows:

- <u>80</u> full-time jobs
- <u>20</u> part-time jobs